

# Why Directorship

*You are the designer of your dreams. Nicole Miller is the designer of what you wear to achieve them. Mary Kay has partnered with noted fashion designer Nicole Miller to create a one-of-a-kind suit collection that is all business, but never boring. You are well-fashioned for a fabulous future!*



<b>Avenues of Income*</b>	<b>Unit of 35</b>	<b>Unit of 45</b>	<b>Unit of 80</b>	<b>Unit of 100</b>
Personal Sales Profit	\$600	\$600	\$600	\$600
Number of Unit Ordering (one third of unit size)	11	18	28	42
Monthly Wholesale Unit Production (average order \$450 x 1/3 unit)	\$5,000	\$8,100	\$12,600	\$18,900
Directors Commission (unit production x 13%)	\$650	\$1,053	\$1,639	\$2,459
Unit Volume Bonus	\$500	\$800	\$1,200	\$1,800
Personal Recruiting Commission	\$390	\$650	\$650	\$800
Company Career Car (monthly cash compensation)	\$425	\$500	\$900	\$900
Personal Recruiting Bonus (\$100 for each qualified recruit)	\$100	\$100	\$100	\$100
Unit Development Bonus (5 qualified unit recruits)	\$500	\$500	\$500	\$500
<b>Total Estimated Gross per Month</b>	<b>\$3,165*</b>	<b>\$4,203*</b>	<b>\$5,588*</b>	<b>\$7,159*</b>
<b>Total Estimated Gross per Year</b>	<b>\$37,430*</b>	<b>\$50,436*</b>	<b>\$67,056*</b>	<b>\$85,908*</b>

**\*These figures are examples based on utilizing all avenues of income available. Naturally, results achieved will vary from person to person based on individual effort.**