



# Path to Success

## SALES DIRECTOR

- 24+ unit Members
- Earn profit based on retail sales
- 9-13% Unit commission
- 9-13% Personal Team Commission

### Eligible for:

- Personal Team Building Bonus \$100 or more
- Unit Volume Bonus \$500 or more
- Unit Development Bonus of \$400 or \$1,000
- Star Consultant Bonus of \$300 or more
- Wellness Award Bonus Program of \$800, \$1,300, or \$2,000
- Cadillac Bonus, New Independent Sales Director Program Bonus
- Independent Senior Sales Director Bonus
- Earn the use of a Sales Director Career Car or Cash Compensation option
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference
- Qualify for Top Sales Director Trip



## DIRECTOR-IN-QUALIFICATION

- 8 or more active personal team members
- Earn profit based on retail sales
- 4%, 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

## FUTURE DIRECTOR

- 8 or more active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)



## TEAM LEADER

- 5 to 7 active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)



## STAR TEAM BUILDER



- 3 to 4 active personal team members
- Earn profit based on retail sales - 4-8% personal team commission
- 1st-Time Reds receive one-time \$100 bonus
- \$50 Team-building bonus for each qualified personal team member
- 50% Discount on your initial red jacket order

## SENIOR CONSULTANT

- 1 to 2 active personal team members
- Earn profit based on retail sales - 4%
- \$50 Team-building bonus for each qualified personal team member

## CONSULTANT

- Star Consultant, Company & Unit Prizes, Bonus Products

