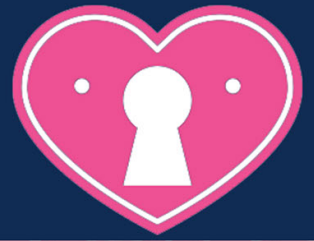


# Leadership 2019 • San Diego, CA

## Jan 16-19 & 20-23, 2019



### Fall Key Challenge

Jul \_\_\_ Aug \_\_\_ Sept \_\_\_  
 Oct \_\_\_ Nov \_\_\_ Dec \_\_\_  
 +3 Unit Consultants



### ON-TARGET CIRCLE OF ACHIEVEMENT

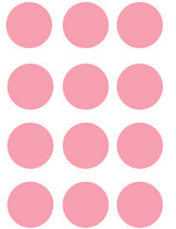
Min. \$150,000 Retail

JUL \_\_\_\_\_  
 AUG \_\_\_\_\_  
 SEP \_\_\_\_\_  
 OCT \_\_\_\_\_  
 NOV \_\_\_\_\_  
 DEC \_\_\_\_\_

### ON-TARGET PERSONAL COURT OF SALES/SHARING

Min. \$20,000(R) or 12 GSQ Team Members

JUL \_\_\_\_\_  
 AUG \_\_\_\_\_  
 SEP \_\_\_\_\_  
 OCT \_\_\_\_\_  
 NOV \_\_\_\_\_  
 DEC \_\_\_\_\_



### NEW DIRECTOR ACHIEVEMENTS

Dec 2017 - Dec 2018

#### On the Move

Date: \_\_\_\_\_

#### Fabulous 50s

Date: \_\_\_\_\_

#### Honors Society

Date: \_\_\_\_\_

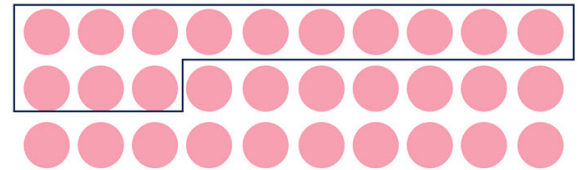
### ON-TARGET CIRCLE OF EXCELLENCE

Min. \$325,000 Retail

JUL \_\_\_\_\_  
 AUG \_\_\_\_\_  
 SEP \_\_\_\_\_  
 OCT \_\_\_\_\_  
 NOV \_\_\_\_\_  
 DEC \_\_\_\_\_

### STARS! STARS! STARS!

June 16-Dec 15 Have 13 Stars + be a star yourself or have 30 stars total



Personal Star

Q1: ● Q2: ●

You only need 13 more Stars if you Star yourself!

### NEW INDEPENDENT SALES DIRECTORS

Must debut Oct 1, 2018 - Dec 1, 2018

### GREAT START: ULTIMATE LEADER CHALLENGE

Add 10 Ultimate Great Start qualified\* new team members July 1 - Dec 31, 2018



\*Ultimate Great Start-qualified new unit member is one whose initial order with the Company is \$600 wholesale A + 1

### ON-TARGET TOP TRIP

Min. \$325,000 est. unit retail production by Dec 31, 2018

### ON-TARGET PRESTIGE TRIP

Min. \$400,000 est. unit retail production by Dec 31, 2018

